Nexans Lands Contracts Across the Globe

Nexans, headquartered in Paris, France, has recently been awarded five major cable and fiber optic connection contracts, as follows.

- Nexans will supply cabling to Samsung Heavy Industries’, turnkey contractor for TOTAL’s Egina FPSO (Floating Production Storage and Offloading). This project represents more than 2200 km of power, instrumentation and control to service the FPSO platform, located 130 km off the coast of Nigeria.
- Nexans will also design and produce a MV, high-temperature superconducting (HTS) cable for AMSC (American Superconductor), as part of its Resilient Electric Grid Project in Chicago, IL, USA.
- Dogus Construction Group has chosen Nexans to supply LV and MV Alsecure cables for Istanbul’s new Metroline over 20 km of rail to service.
- Stokab, the Swedish telecom operator has awarded Nexans its first order for an Automated Optical Distribution Frame (AODF), a robotic fiber optic connection solution.
- Statoil has awarded Nexans the contract to supply static and dynamic cabling and associated accessories for the world’s first floating wind farm, following a successful demo facilitated by Nexans’ cables, which has been in operation since 2009. Following the initial Norway demo, Statoil has awarded Nexans a new contract worth approximately 10.2 million Euro to service the Hywind Scotland Pilot Park wind farm. Nexans will deliver cables to the site, located 30 km off the coast of Aberdeenshire.

www.nexans.com

General Cable’s Restructuring & Divestiture Program Includes Zambia Operations

Michael T. McDonnell, President and Chief Executive Officer, General Cable Corporation, Highland Heights, KY, USA, commenting on the company’s results for 2015, said, “Despite an unfavorable metal price impact and significantly lower volumes across many of our businesses in the quarter, we delivered approximately US$10 million of restructuring savings and another strong result in our subsea power business in Europe. I am pleased that the General Cable team continues to execute well. We are now essentially complete with the actions needed to deliver our 2016 target of US$80 to US$100 million of savings.

“Our divestiture program, which has already delivered US$176 million in proceeds, is also progressing, and we have signed a definitive agreement to sell our operations in Zambia, with more to come. Most importantly, we have substantially completed our strategic roadmap and look forward to sharing our plans in detail at our upcoming investor day in March 2016. While the operating environment remains challenging, we are excited to have a solid plan to substantially improve performance by focusing on actions within our control. We already began to execute several new restructuring initiatives during the fourth quarter from the roadmap.”

www.generalcable.com

February 22, 2016
Volume 18, Issue 15

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WIRE & CABLE STOCK INDEXES

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*All data are from prices listed on the market on Feb 16, 2016.*
Notebook

Bruno Fankhauser to LEONI Management Board

Bruno Fankhauser has recently become a member of the Management Board of LEONI AG, Nürnberg, Germany. The Supervisory Board has assigned responsibility for its Wire & Cable Solutions Division (WCS) to the Swiss national, who has been with the Group for 10 years.

“With Bruno Fankhauser, we are enhancing the Management Board with a person who has contributed to the company’s success and its international expansion for many years already,” said Dr. Werner Rupp, Chairman of LEONI AG’s Supervisory Board. Bruno Fankhauser took over management of the Swiss cables company, Studer in 2004 and joined the Leoni Group via its takeover of Studer in 2006.

Since 2008, as a member of the Wire & Cable Solutions Division’s Management Board, Fankhauser has been in charge of a Business Group that specializes in development, production and sale of cables/cable systems for a variety of industries. His Management Board mandate initially expires on December 31, 2018.

www.leoni.com

S&E Specialty Polymers hires Mark Garretson as Regional Sales Manager

Lunenburg, MA, USA-based S&E Specialty Polymers LLC, a leading producer of specialty plastic compounds, has expanded its sales department by hiring Mark Garretson as Regional Sales Manager.

Based in Kathleen, FL, USA, Garretson will primarily represent S&E in the southeast USA, but will also sell to his extensive network of contacts throughout the USA and Canada. Well-known in the plastics and wire and cable industries, Garretson has over 40 years of experience in plastics compounding. Most recently he was Managing Director for Flynn-Garretson Associates, LLC, where he represented numerous manufacturing and supply partners. Prior to that he was National Account Manager for Mexichem/Bayshore, and Manager Sales & Marketing for Spartech Corporation, Kearny.

Garretson is also well versed in S&E’s products and services as he was Vice President for Lynn Plastics for 10 years in the 1980s.

www.sespoly.com

Wire rope maker expands sales team

Jersey Strand and Cable, Inc., Phillipsburg, NJ, USA, has introduced the newest member of its team, George Mazur, who is stepping in to lead the sales team as Sales Manager. Mazur brings his strong background in manufactur-

Demand for Higher Bandwidth Driving Cable Connectors and Adapters Market

The report, “Cable Connectors and Adapters Market-Global Industry Analysis, Size, Share, Growth, Trends and Forecast 2015-2022”, published by Transparency Market Research, states that the cable connectors and adapters market will expand at a healthy 9.1% CAGR between 2015 and 2022, rising from US$47.78 billion in 2014 to US$85.75 billion by 2022. Noteworthy factors driving the market include the rising demand for high bandwidth in the information technology and telecommunications industries and for high data volumes and transmission speeds in data centers. Also, mounting use of mobile devices such as smart phones, tablet computers and lap tops, and technological advancements in the field of fiber optics are significantly driving the market.

The market is segmented into connectors and adapters for internal applications and external applications. Of these, the external applications segment accounted for US$39.46 billion in 2014. However, as the popularity of wireless technologies rises, this segment is expected to see growth at a slower pace over the report’s forecast period. On the basis of the material used to manufacture cable connectors and adapters, the market is segmented into copper cables and fiber optics. In terms of revenue, the segment of copper cables leads the market currently. However, as the demand for high bandwidth rises, the segment of fiber optics technology is expected to gain renewed and more popularity.

Relative to technology, the segment of Cat. 5/Cat. 6 cable connectors and adapters used in Ethernet connectors, accounted for over 61.4% of the market in 2014. Over the report’s forecast period, the section of fiber optics cable connectors and adapters is projected to expand at the fastest pace owing to the rising demand for high bandwidth solutions. Of the key application areas of cable connectors and adapters examined, the section of computer peripherals and storage devices led the market in terms of revenue, and had a valuation of US$39.25 billion in 2014. Get free sample research report at www.transparencymarketresearch.com/sample/sample.php?flag=S&rep_id=7607

www.industrytoday.co.uk
ing and quality from his 19 years as a member of the Technical staff of AT&T.

Most recently, Mazur was a highly successful entrepreneur and corporate executive with a 10 year track record as CEO and President developing markets and driving profitability. He has experience taking an enterprise from start-up to profitable business in the manufacture and sale of high-tech equipment into the photovoltaic and materials marketplace. He is skilled at production lines, the sales process and assuring outstanding customer service.

President Al Pratt and Executive Vice President John Pratt say they feel that the addition of Mazur’s experience will enhance the company’s ability to reach new customers as well as to service current customers in a greater capacity than ever before.

www.jerseystrandandcable.com

R&M acquires REALM Communications Group Inc.

Wetzikon, Switzerland-based cabling specialist, R&M has announced the acquisition of REALM Communications Group Inc., a North American fiber optic specialist based in Milpitas, CA, USA. Founded in 1987, REALM is a leader in developing and supplying advanced fiber management products for DC, wireless antenna systems, enterprise networks and the Silicon Valley’s OEMs.

“The acquisition of REALM offers R&M access to the world’s most important network cabling market, allowing us to serve customers on each continent with high-end network solutions for the LAN, DC and Public Network markets,” said Michel Riva, CEO of R&M. “We are very excited about the new growth opportunities with this geographical expansion. REALM is not only providing us with complementary technology, but will also give us access to high-end customers in the strongly growing North American Data Center market.”

REALM is well known for customer-specific, high-quality cabling solutions in the local markets. In many ways, the innovative and high-quality cabling solutions from REALM and R&M are complementary and offer an extended solutions portfolio for customers.

John Russell, Founder of REALM, said, “Over the last 28 years, we have built excellent customer relationships through our expertise in fiber optic technology and our ability to react swiftly to customer needs. We are thrilled to become a part of R&M’s global organization. Together we can accelerate our growth and take the company to the next level.”

www.rdm.com

DSM announces multi-year agreement with Corning

Royal DSM, a global science-based company active in health, nutrition and materials, has announced a new, multi-year agreement between Corning Incorporated, Corning, NY, USA, a world leader in optical fiber, and DSM, Elgin, IL, USA, a world leader in cutting-edge optical fiber coatings, that will provide best-in-class fiber solutions to the telecommunications industry.

“We are pleased to renew our strategic relationship with DSM,” said Barry Linchuck, CORNING, Corning Division VP, Optical Fiber Marketing and Product Line Management. “The combination of our advantaged optical fiber and an exclusive coating technol-

Notebook

SAMPSISTEMI Acquires Cortinovis do Brasil

SAMPSISTEMI, a company of SAMP SpA, part of the Maccaferri Industrial Group and one of the global leaders in drawing and extrusion technology, has announced the recent acquisition of Cortinovis do Brasil, a well-known and trusted player in the Brazilian and South American market for over four decades. By means of this, SAMPSISTEMI strengthens its presence in a strategic market like South America, and Brazil in particular, broadening its product portfolio and allowing the Italian firm to achieve an important competitive advantage.

The representative office of Cortinovis do Brasil in São Bernardo Do Campo – SP, will continue its activity in the same location and with the same skilled and experienced staff that local customers have known for a long time. The continuity of the actual product portfolio will be ensured and the local offer will be increased by the complete production range of SAMPSISTEMI.

At the upcoming wire 2016 show in Düsseldorf, Germany, April 4 to 8, 2016, the two companies will present their strong and fruitful partnership.

www.sampinc.com

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The Approved Cables Initiative (ACI) has issued a warning concerning cables, which are being offered for use in some instances installed in fixed wiring applications in the UK, that don’t comply with standards they claim to meet. Under the provisions of the UK Wiring Regulations (BS 7671), certain types of cables, meeting British Standards (BS) or UK adoptions of European Standards (BS EN) are designated for use in fixed installations. Their proper selection and use can be part of ensuring compliance for the full system. Where an installer chooses to use a cable not selected from one of the designated standards, he must satisfy himself, and any independent inspecting authority, that an equivalent level of safety is ensured.

ACI however, continues to find evidence of cables being used and being offered for use in UK fixed wiring applications that claim to meet these or other standards and, more significantly, when tested do not comply with the provisions of those standards. Recent examples include so-called NYY cables claiming, via external marking, to meet IEC 60502-1, and a so-called CY cable claiming, via its external marking, to comply with BS EN 50525-2-11. When independently tested, the former showed that thickness of the outer sheath was significantly below that required by the standard, and with the latter the construction/marking did not conform to standard requirements.

BS EN 50525-2-11 specifies harmonized flexible cords such as H05VV-F (318_Y in CMA coding). Low smoke, halogen-free equivalents are in BS EN 50525-3-11. Cables designated SY, YY or CY are designed for instrumentation and control purposes. They often have lower insulation and sheath thicknesses by comparison with the BS EN flexible cords, and/or taped bedding. As such they would not conform to the harmonized standards, and should not claim to do so via a BS EN marking as this is a fraudulent claim.

The best way to ensure compliance with the Wiring Regulations with respect to cables to be used is to:

• Select only those standard cables called up in BS 7671.
• Look to see that the external marking includes the manufacturer’s name, the number of the British Standard for that cable (or the correct cable code), the other details such as voltage rating and conductor size, and that no other ambiguous marking is present.
• Look for a third party mark of approval such as BASEC or HAR.

Purchasers and users of cable should be vigilant over this issue and contact the ACI if they have any concerns about their cable choices.

www.aci.org.uk

Insulated metallic cable market grew by 1.8% in 2015

CRU, London, UK, estimates that the global insulated metallic wire and cable market grew by just 1.8% in 2015, following a weaker than expected Q4 2015. This growth is well below the long-term average growth rate for insulated metallic wire and cable of 3.3%.

Market growth was dragged down by a big fall in the Russian market and also falling demand in other important markets such as Brazil, Australia, Japan, France and Canada.

In contrast to the metallic cable...
sector, the fiber optic market had another good year with global consumption rising by 16.4%. This strong growth was driven by a 29% rise in the large Chinese market, with Europe being the only major region to see a fall in demand.

It is not surprising that the total value of the global insulated wire and cable market fell sharply, down by 10.0%. This is mainly the result of a 20% fall in the average copper price and a 10% decline in the average aluminum price, plus a nearly 50% fall in the average oil price, which impacts polymer and transport costs.

This was the fourth consecutive year of falling market value and means that the market has fallen by just over 17% since 2011. CRU is forecasting a modest increase in the growth rate for the global insulated metallic cable market in 2016, but it will not be until 2017 that this gets back to long-term trend rates. For the fiber optic cable market, we are forecasting slower growth this year at under 10%, and this slowdown in growth is expected to continue in 2017.

www.wireandcablenews.crgroup.com

Europacable hosts breakfast briefing for German MPs

On January 27, 2016, Europacable hosted a breakfast briefing in Berlin, Germany, inviting leading members of the Bundestag involved in Germany’s grid debate.

Following the adoption of a new “Undergrounding Legislation” in December 2015 by the Bundestag, Germany now leads the way in giving priority for undergrounding for new HVDC projects as well as allowing for partial undergrounding of—as of February 16, 2016—11 HVAC projects.

Set against this context, Europacable presented the current state-of-the-art of extra-high voltage AC and DC cables and stressed again, that cable technology and capacity are fully available to deliver the underground transmission technology that will be required for Germany to roll out the “Energiewende”.

www.europacable.com

IWMA welcomes three new members; Announces 2016 Golf Tournament

The International Wire & Machinery Association (IWMA) welcomes three new member companies.

Lewis Wire Limited, in Sheffield, UK, the ‘Steel City’ and birthplace of stainless steel, is a leading supplier of high-quality wire to a wide range of companies throughout Europe.

GUIDETTI Srl began in the 1980s with the goal of finding solutions to recycling needs through research and development of innovative products in the fields of industrial scrap recycling and inert’s crushing. The firm’s machines are designed and produced to user needs.

Pentre Group Limited, with headquarters in Lancashire, UK, is a leading manufacturer of plastic, steel and wooden reels and drums.

IWMA has also announced that its 2016 Golf Tournament returns to Fairhaven Golf Club, Lytham on June 8, 2016. The course is consistently maintained to the highest standard and offers a fair challenge to golfers of all abilities.

IWMA’s golf tournament also provides an excellent opportunity for networking, with bacon rolls and refreshments upon arrival, lunch mounted an impressive come-back passing many competitors on the way to the finish line. While they were rowing across the Atlantic, they were raising funds for St. Jude’s Hospital.

www.carlisle.com

www.carlisle.com

Carlisle’s American Spirit Finishes Atlantic Crossing Despite Tough Odds

Carlisle Companies Incorporated’s Carlisle’s American Spirit completed the Talisker Whiskey Atlantic Challenge on February 9, 2016. Carlisle’s American Spirit crossed the finish line at English Harbor, Antigua, with a time of 51 days, 8 hours and 32 minutes having covered 2832 nautical miles across the Atlantic Ocean.

During the American Spirit’s crossing, two members of the four-man crew, Nick Khan and Greg Wood, needed to be evacuated at sea halfway through the race due to medical situations. With every reason to terminate the effort, Captain Jason Caldwell and Tom Magarov chose to instead finish what they had begun as a pair. In a display of courage of determination, the two remaining crew members

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Fujikura & Mitsubishi Cable Establish Joint Venture

Fujikura Ltd. and Mitsubishi Cable Industries, Ltd. have come to an agreement after examining the integration of their industrial wire and cable business as their notice of Integration of Industrial Wire & Cable Business, released on November 6, 2015. The joint venture, called Fujikura Dia Cable Ltd., will consist of Fujikura with a 70% share and Mitsubishi with a 30% share.

www.fujikura.co.jp

Prysmian Wins HVDC Submarine Contract

Prysmian Group, Milan, Italy, has been awarded a €250 million contract for an HVDC submarine interconnector that will link Denmark and the Netherlands, by TenneT TSO B.V. and Energinet.dk SOV, the operators of the Dutch and Danish power transmission grids. The contract involves the turnkey supply and installation of an HVDC bipol, using single-core cables with extruded insulation technology to operate at a voltage level of ±320 kV with a rating of around 700 MW. It will run along a total route of some 325 km.

www.prysmiangroup.com

RFS announces first automated jumper cable production line

Hannover, Germany-based Radio Frequency Systems (RFS), a global wireless and broadcast infrastructure specialist, has announced the opening of a fully automated production line for jumper cables in Hannover. The new line will elevate customer benefits to the next level. The automated line will support faster delivery, increased cost efficiency and a reproducible process that speeds production and preserves RFS’ venerated, high-quality standards.

The new Hannover production line adds a high level of automation to the process, increasing throughput and capacity without sacrificing any of the quality criteria that RFS is known for.

High-performance RF jumpers made from the company’s low-loss LCF or RFS’ superflexible SCF 1/2” cables will be produced on the new line as complete assemblies (including both cable and connectors). The RF jumpers will go through the same rigorous testing process as all of RFS products for quality assurance purposes.

www.rfsworld.com

Call For Papers: 65th IWCS Conference

IWCS, Inc., has issued a Call For Papers for the 65th IWCS Conference, being held October 2 to 5, 2016, at the Rhode Island Convention Center, Providence, RI, USA: “Industry professionals are invited to participate in the world’s most prestigious venue for technical papers and presentations, serving the cable and connectivity industries. The 2016 conference follows the very well supported 2015 conference, where over 100 papers were presented to nearly 1000 attendees.’ Past paper topics have included cable, fiber and conductor design, new cable materials, processing and manufacturing developments, network demands, assembly and installation techniques, cable components, connectivity, market studies, testing and standards.

Paper abstracts must be electronically submitted as an MS Word® or PDF document requiring the following: Title, Author(s) and Description (300 to 500 words).

Important dates include: Technical Abstract deadline: April 8, 2016; Poster Abstract deadline: April 8, 2016; acceptance notification: May 6, 2016; and Final Paper due: July 8, 2016. Visit the website below to find an abstract submittal form. Papers submitted on accepted abstracts will be published in the 65th IWCS International Cable – Connectivity Symposium Proceedings.

www.iwcs.org/conference/call-for-papers

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Southwire sales team assembles 111 bikes for kids across the state of Georgia

Members of the sales team at Southwire Company, LLC, Carrollton, GA, USA, recently assembled 111 bicycles in a challenge that provided bikes for children throughout the state of Georgia.

Southwire partnered with Perpetual Motion Bicycles in Carrollton for the challenge, which was held as part of the company’s annual sales meeting for its Electrical, Industrial and Tools and Assembled Products divisions.

“Following Southwire’s strong commitment to improving our communities, we wanted to add a component to the sales meeting that allowed the team to give back,” said Norman Adkins, President of the Electrical Division. “At the same time, we wanted to include a team-building challenge.”

To achieve both, organizers planned breakout sessions in which attendees received basic tools and instructions. Teams of three to five people were given 25 minutes, five to plan and organize and 20 to assemble a bike. Teams earned points for quality, the number of accessories included on a bike and the quickest assembly time. The winning team from each session earned the opportunity to donate US$1000 to a nonprofit organization of its choosing.

Representatives from Perpetual Motion provided all necessary tools and equipment for the challenge and performed quality checks on all of the bicycles, which will be distributed to children ages 7 to 14 throughout the state by the Georgia Baptist Children’s Homes.

www.southwire.com

Quarterly Dividends Report...

• Amphenol Corporation, Wallingford, CT, USA, has approved the Q1 2016 dividend on its common stock of US$0.14 per share, to be paid on or about April 6, 2016, to shareholders of record on March 15, 2016. www.amphenol.com

• Corning Inc. Corning, NY, USA, has declared a quarterly dividend of US$0.135 per share, a 12.5% increase in the company’s quarterly common stock dividend. The 2016 Q1 dividend is payable on March 31, 2016, to shareholders of record on Feb. 25, 2016. www.corning.com

• General Cable, Highland Hts., KY, USA, has declared a quarterly dividend of US$0.18 per share on all outstanding common shares, payable on March 25, 2016, to all common shareholders of record at the close of business on March 4, 2016. www.generalcable.com

• TE Connectivity Ltd., Schaffhausen, Switzerland, has announced a US$0.33 per share quarterly dividend for Q2 of fiscal year 2016, which will be payable on March 11, 2016, to shareholders of record at the close of business on February 26, 2016. www.te.com

New Products...

• AFL, Spartanburg, SC, USA, is expanding its tactical light-buffered cable offering to include reduced cable diameters and higher fiber count configurations. Ideal for use in harsh environments, the new tactical cables are easy to deploy, reliable for critical communications and rugged enough to withstand severe crush, impact and abrasion resistance. www.aflglobal.com

• HELUKABEL, Elgin, IL, USA, offers the HEL-UEVENT HYBRID. This cable combines video, audio and electrical components and is highly flexible at the same time. The cable’s primary use is for control desks and mixing consoles, but can also be used in cameras with multiple outlets.

www.helukabel.com

• Hradil Spezialkabel of Germany offers new HB44® offshore control cables in a wide range of configurations from 3 x 1.5 mm² to 36 x 1.5 mm². Customized configurations such as 2 x 2 x 0.75 mm² are available upon request. Hradil has replaced commonly used mica tape with special ceramicized silicon. The flame-retardant, halogen-free and non-hygrosopic special compound is inserted into the cable by means of pressure extrusion.

www.hradil.de

• Radix, Euclid, OH, USA, released a UL 2196 certification listing for the newest member of its growing DuraLife™ FPL family. The new DuraLife™ FPL 18 AWG cable features two Oxygen-Free Bare Copper (OFHC) conductors insulated with ceramifiable silicone rubber, an aluminum/aramid shield, a 22 AWG solid TC drain wire and low-smoke, zero-halogen FRPE red outer jacket.

www.radix-wire.com

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EVENTS & OPPORTUNITIES

WAI Operations Summit & Wire Expo to Convene in June 2016

The Wire Association International (WAI), Inc., Madison, CT, USA, reports that program details for its Operations Summit and Wire Expo 2016 are taking shape. The Operations Summit and Wire Expo 2016 runs June 7 to 9, 2016, at the Mohegan Sun Resort Casino, in Connecticut, in conjunction with WAI’s 86th annual convention.

Mark Horstman, host of the business podcast, Manager Tools, will deliver the keynote address sponsored by General Cable and Gem Gravure, Co. Inc., followed by a two-hour manufacturing management seminar.

Event highlights include Workplace Organization and Workforce Management Sessions, a Health/Safety Segment, a Capital Expansion Projects Panel, a Mobile Classroom to Davis Standard, Peer Networking Opportunities and Freeport McMoRan plant tour.

Wire Expo 2016 exhibits are open June 8 and 9, 2016, in the center’s Uncas Ballroom from 10 AM to 5 PM, and 10 AM to 3 PM, respectively. To date 75% of booth space has been sold, representing nearly 200 exhibiting firms that manufacture wire and cable or supply the industry.

www.wirenet.org

S&E Opens Registration for Charity Golf Tournament

S&E Specialty Polymers, Lunenburg, MA, USA, has announced the opening of registration for its fourth annual “play for the Playmakers golf tournament” on July 18, 2016, at the Sterling National Country Club in Sterling, MA, USA. S&E invites firms to register their teams to benefit the Life is Good Kids Foundation. Registration deadline is July 1, 2016.

Breakfast will be served from 7-45 AM, with a silent auction and raffle tickets sold through lunch. Shotgun Start is at 9 AM. The tournament is followed by a reception, lunch and awards.

Those wishing to donate raffle prizes should contact Jay Munsey via email at jmunsey@sespoly.com.

www.sespoly.com

WCMA Redesigns Website

The Wire & Cable Manufacturers’ Alliance (WCMA) welcomes members and associates to visit its newly redesigned website that provides easy access to important info, expanded capabilities and better connection with WCMA members and others in the industry.

The Homepage shows upcoming WCMA Events and Industry Calendar. The redesigned site also contains the Member Directory and the Information Resources section. Visitors can also find out more about WCMA as well as see membership details and answers to any questions about joining WCMA.

www.WCMAinc.org

Electrical Wire Processing Technology Expo Seminars

The final seminar schedule is now available for the Electrical Wire Processing Technology Expo, being held May 11 to 12, 2016, in Milwaukee, WI, USA. See it at the website below.

www.electricalwiseshow.com