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WAI Draws More Than 200 Participants to Technical Conference in Monterrey, Mexico

The **Wire Association International (WAI), Inc.** has completed another popular educational program and Suppliers Market in Monterrey, Mexico, November 13 to 15, 2023. WAI Past President, **Antonio Ayala**, said, "The conference had first-class presentations that were informative for all personnel levels. The table top exhibits in the Suppliers Market were of high quality and staffed with technical people. And the visit to the **Viakable** plant was both well planned and well received. Overall, the conference was a success."

Seven presentations were held on Monday, beginning with a panel discussion among wire/cable executives on challenges and opportunities that will define the industry in the coming years. Panelists included **Felipe Martinez**, CEO, **Kobrex, S.A. de C.V.**; **Andres Guerra Siller** of **DeAcero S.A.P.I. de C.V.**; and **Wesley Rios** of **Viakon México, Viakable**. The session was moderated by 2023 WAI President, **Kurt Breischafft**. Nine presentations were given on Tuesday. Both days featured activity in the adjacent Suppliers Market, where representatives from 34 exhibiting companies met with attendees. Visitors toured both the Viakable plant to see the company's continuous casting operations and its Technical Center. www.wirenet.org



WAI 2023 International Technical Conference participants: seated (l-r) panelists Andres Guerra Siller, Wesley Rios and Felipe Martinez. Standing (l-r) organizers Antonio Ayala and Raúl Garcia; and moderator Kurt Breischafft. Not shown: organizer Eugenio Urbina, Troester.

Prysmian Awarded Contract to Deliver the First 525 kV HVDC XLPE Submarine Cable System in the UK

Prysmian Group, world leader in the energy and telecom cable systems industry, has been awarded a contract worth approximately €850 million by **Prysmian Eastern Green Link 1 Limited**, a joint venture between the UK transmission grid owners **SP Transmission plc** and **National Grid Electricity Transmission plc**, to provide the cable systems for a major UK network development project between Scotland and England.

The Eastern Green Link 1 Limited award follows the selection of Prysmian as the exclusive preferred bidder earlier this year and a subsequent commitment made to assure Prysmian Group's continued capacity availability. www.prysmiangroup.com

Presented by: **Wire & Cable Technology International**
& **Wire Harness & Cable Connector**

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WIRE & CABLE STOCK INDEXES

		% CHANGE since last issue	% CHANGE YTD 2023
OVERVIEW 35	5919	+10.5	+14.6
OVERVIEW Electrical	5081	+11.0	+15.4
OVERVIEW Communications	915	+8.6	-1.1
OVERVIEW Steel	439	+10.4	+20.7

• All numbers are from prices listed on the market on December 6, 2023.

December 11, 2023

Notebook

Lamifil Strengthens Its Copper Specialties Team

Lamifil added **Elisabeth Wolny** (left in photo) and **Yana Antonova** to the Sales Team, marking a positive development for its Copper Specialties team.



Wolny fills the role of Business Development Manager/Key Account Manager, and Antonova has joined Inside Sales.

Jens Van Hoof continues as Customer Center Support. He remains responsible for all order handling and follow-up.

www.lamifil.be

Bessie Williams to CPO North America for Prysmian

Prysmian Group North America, Highland Hts., KY, USA, has named **Bessie Williams**

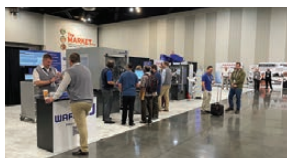


as Chief Procurement Officer (CPO) for North America. She has 17 years of experience in the global supply chain and procurement. As CPO, Williams will enable business units and functional partners to maximize value received from suppliers. She will provide strategic thought leadership, influence and hands-on engagement to lead strategic sourcing and supply management strategies in North America.

www.prysmiangroup.com

VDKM's Cable & Wire West Coast Event in California

VDKM, the German Association of Wire and Cable Machine Manufacturers, organized *Cable & Wire West Coast (CWWC)*, in Ontario, CA, USA, from November 7 to 8, 2023.



The location was chosen strategically due to the extensive amount of manufacturing business in the region, which was very important to the German exhibitors.

The event allowed visitors to network with 19 exhibiting firms to learn about the latest industry advancements and

technologies. Educational sessions and live machine demonstrations allowed exhibitors to promote their products and services. The CWWC

offered exhibiting VDKM member companies the opportunity to converse with other exhibitors to get to know their business better, understand their products and discuss the different challenges faced in our industry. The VDKM looks forward to continued promotion of the wire and cable industry on the USA west coast. www.vdkm-iwcea.com

SunCable names Tasmania as preferred site for advanced cable manufacturing facility

Bell Bay, Tasmania, has been named as SunCable Manufacturing's preferred site to build an advanced high-voltage subsea cable manufacturing facility.

Should it proceed in Tasmania, it would also be a critical enabler of SunCable's flagship AAPowerLink project.

The construction of a purpose-built facility will help solve global supply constraints of HVDC subsea cable. Currently, all advanced HVDC subsea cable facilities are located in the Northern Hemisphere. The proposed facility will support a globally significant renewable energy supply chain ecosystem in Australia and drive domestic demand for critical minerals and processing industries.

The potential site, at Bell Bay, has been identified due to its unique advantages including its size and proximity to one of the country's few natural deep-water ports, rail infrastructure and renewable energy infrastructure.

www.suncable.energy

JDR reaches construction milestones for £130 million subsea cable facility

JDR Cable Systems (JDR), the global subsea cable supplier and service provider, a part of the TFK Group, has achieved several significant

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Southwire Partners with READY Robotics

Southwire announces a partnership with pioneer in cutting-edge automation solutions, **READY Robotics**, to deploy automation at five Southwire facilities. With this partnership, Southwire's Retail East Customer Service Center (CSC) in Villa Rica, GA, USA; Utility Products Plant in Carrollton, GA, USA; Kentucky Plant in Hawesville, KY, USA; Florence Plant in Florence, AL, USA; and Bremen Campus in Bremen, IN, USA, will participate in the automation pilot.

"Partnering with READY Robotics provides us an opportunity to leverage READY's expertise as we continue to deploy cutting-edge technology within our operations," said **Alex Thomas**, Southwire Chief Engineer. "Continuous improvement is critical to assuring we safely service our customers, and this partnership helps us accelerate those

efforts by using smart solutions that fit our history as an industry leader."

READY Robotics conducted an Automation Readiness Assessment (ARA), which identified potential automation opportunities within Southwire production facilities. The ARA process evaluates traditional automation and high-mix, low-volume (HMLV) operations. These HMLV operations are often seen as hard to automate without a versatile solution like READY's proprietary industrial OS for robotics and automation, ForgeOS. www.southwire.com



milestones in the construction of its new £130 million state-of-the-art subsea cable manufacturing facility located in Cambois, near Blyth, Northumberland.

The facility will expand the product offerings of both JDR and TFKable, including high-voltage and extended-length land and inter-array cables. The manufacturing capabilities of both land and subsea cables will provide the offshore energy market with a comprehensive offering to

meet the varied requirements of the industry.

www.jdrcables.com

OmniCable hires Carmel Cunningham as Director of Business Development

OmniCable LLC, West Chester, PA, USA, announced the hire of Carmel Cunningham as Director of Business Development, Communications Business



Notebook

Automotive Wire & Cable Material Market to Reach \$9.8 Billion by 2033

According to **Future Market Insights Inc.**, the automotive wire and cable material market size will reach US\$9.8 billion by 2033 at a CAGR of 6.6%. The market was worth US\$5.15 billion in 2023 and is expected to significantly expand through 2033. Rising recognition of electric vehicles is increasing the requirement for specialized wire and cable materials suited to managing elevated voltages. www.futuremarketinsights.com

Southwire Announces Closure of Langfang and Crestview Facilities

Southwire has announced that it will close its facilities in Langfang, China, and Crestview, FL, USA, effective December 29, 2023, and February 2, 2024, respectively. Southwire began operating in its Langfang facility in 2016 following the company's acquisition of **Sumner Manufacturing**. This location has produced various lifts, jack stands, welding tools and more. Southwire's Crestview facility — previously known as **American Elite Molding** — was acquired in November 2020. The facility's production of nylon cable ties provided growth opportunities. www.southwire.com

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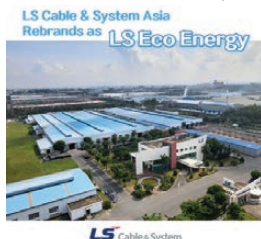
BUSINESS & MARKET REPORT

December 11, 2023

Notebook

LS Cable & System Asia Rebrands as LS Eco Energy

LS Cable & System Asia rebrands to **LS Eco Energy** and expands into new business areas including submarine cables and rare earth elements, positioning itself as an eco-friendly energy



enterprise. The company signed a memorandum of understanding with **PTSC**, of Vietnamese state-owned oil and gas company **Petrovietnam**, to collaborate on submarine projects.

www.lscns.com

Hellenic Cables Signs Contract with Energinet

Hellenic Cables has signed a new contract with **Energinet** for the supply, installation, testing and termination of a cutting-edge 400 kV interconnection cable system. Hellenic Cables will design, produce and deliver 30 km of submarine as well as 12 km of underground 400 kV single-core cables, reinforcing the backbone of the cross-border energy connectivity system between Denmark and Sweden.

www.hellenic-cables.com



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Unit. In this role, Cunningham is responsible for leading the execution of the company's growth strategies in the industrial automation connectivity end markets.

Cunningham has 35 years of experience in the communications industry, with the last 15 years within the industrial sector. Prior to Omni-Cable, she was with CommScope for ten years, Belden for 15 years with two years spent with Rockwell and most recently, two years with Cisco Systems.

www.omnicable.com

Prysmian Group North America CEO to NEMA Board

Andrea Pirondini, CEO of Prysmian Group North America, has been appointed to serve on the National Electric Manufacturers Association (NEMA) Board of Governors.

NEMA represents over 300 electrical equipment and medical imaging manufacturers that make safe, reliable and efficient products and systems. The NEMA Board of Governors is comprised of 30 senior corporate executives elected by the general membership.

"I am pleased to serve on the NEMA Board of Governors along-

side many of my colleagues," said Pirondini. "I believe that we can make a lasting impact on not only NEMA but the electrical industry as a whole by sharing our knowledge and expertise."

Pirondini will serve a three-year term, helping to guide NEMA in the areas of Standards and Conformity Assessment Policy, Government Relations and Communications Policy, Section Affairs Policy and Strategic Initiatives Programs.

www.prysmiangroup.com

Carpenter Technology names Brian Malloy CFO

Carpenter Technology Corporation Philadelphia, PA, USA, announced Brian Malloy has been named Senior Vice President and Chief Operating Officer (CFO), effective December 4, 2023. In this position, Malloy will expand his responsibilities and oversee the operations of Carpenter Technology's Specialty Alloys Operations (SAO) and Performance Engineered Products (PEP) business segments. He will continue to report directly to Tony Thene, President and Chief Executive Officer.

Malloy currently serves as Senior

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Metro Wire—Iowa City Expands Warehouse Space & Renovates Office

Metro Wire & Cable Corp., Sterling Heights, MI, USA, announced the completion of its warehouse expansion and office renovation at its Metro Wire & Cable Co.—Iowa City distribution center. The renovation included more space, more efficiency and a fresh modern look. The company says it looks forward to serving customers better as this expansion provides Metro Wire & Cable the ability to offer more custom tailored, value-added services to its customers. www.metrowire.net



Notebook

LAPP Presents Sustainable Cable With a PVC Sheath

According to **LAPP**, "Acting sustainably is deeply embedded in the company's DNA. This is increasingly reflected in the product portfolio."

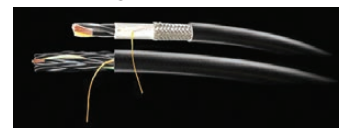


With **ETHERLINE®** FD P Cat. 5e, the LAPP portfolio already includes a cable with a sheath made from a bio-based TPU jacket material. Now, with the **ÖLFLEX®** CLASSIC FD 810, this will be followed by the prototype of a cable with a durable PVC sheath.

www.lapp.com

HELUKABEL Launches New Drag Chain Cable

With its **HELUCAIN MULTISPEED 522-TPE UL/CSA**, **HELUKABEL** is launching a new version of its proven drag chain cable. The completely redesigned cable offers users a whole range of benefits that are particularly useful in demanding environments ranging



from outdoor crane systems exposed to fluctuating temperatures and weather conditions to pick-and-place applications that are highly dynamic and have small installation spaces

www.helukabel.us

Vice President and Group President of the SAO business segment. Malloy joined Carpenter Technology in 2015 and previously served as Senior Vice President and Group President of the PEP business as well as Senior Vice President and Chief Commercial Officer (CCO). "With our near-term focus on ramping up our operations to meet record customer demand, Brian's demonstrated leadership and deep understanding of our operations, solutions portfolio and key commercial relationships are invaluable," said Tony Thene, President and Chief Executive Officer of Carpenter Technology. "Longer term, Brian will drive the organization's continued

progress towards the financial targets we have communicated for the coming years."

Malloy previously served as a member of the Boards of the International Titanium Association (ITA) and the Specialty Steel Industry of North America (SSINA). He is a co-inventor of five patents.

ir.carpentertechnology.com

Nortech Systems reports Q3 2023 results

Nortech Systems Incorporated, Minneapolis, MN, USA, a leading provider of engineering and manufacturing solutions for complex electromedical and electromechanical



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OMERIN Building New Plant for eMobility Market

OMERIN is building a new plant in the Clermont-Ferrand area of France to produce cables for the eMobility market.



Boosted by the success of its special cables designed and developed for the eMobility sector and the promising development opportunities in this market, OMERIN group based in Ambert, France, has decided to accelerate and ramp up its investment projects. Current plans call for the new plant to be built and operational by Q2 2025

www.omerin.com

New Brand Launch: Hew-Kabel & Habia Cable Now Trading as Habia

Since November 14, 2023, **HEW-KABEL** and **Habia Cable** have been trading as one united brand in the market. While the existing legal entities will remain, both are now trading under the name **Habia**, with a new identity and look to reflect their stronger unified brand. A new visual identity and logo have been created to complement the new brand.

www.habia.com



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products, reported 2023 third quarter results for the period ended September 30, 2023.

Revenue of some US\$33.4 million was down 5.4% from the same period in 2022. GAAP net income of some US\$1.2 million, or US\$0.42 per diluted share was down as compared with net income of US\$1.5 million or \$0.53 per diluted share, in the same period in 2022. Gross margin of 15.9%, was up 30 basis points from gross margin of 15.6% in the second quarter.

Earnings before interest, taxes, depreciation and amortization (EBITDA) was US\$1.6 million, compared to EBITDA of US\$1.6 million in the second quarter.

"Our team's focused execution enabled us to increase our third quarter gross margin sequentially and maintain EBITDA levels," said Jay D. Miller, President and CEO of Nortech Systems. "As we have previously discussed, we had anticipated demand levels to fluctuate as customers work through inventory. We saw this influence our third quarter revenue as primarily two large customers pushed out their orders in order to manage their inventory levels, however we expect this issue to get resolved in the near term as new business bookings remain strong. Year-over-year comparisons were also impacted by significant pricing actions in the third quarter of 2022, ahead of material cost increases, that contributed to record-high revenue in that period."

www.nortechsys.com



NAI Group acquires KSM Electronics & names Brian Strauss Chief Executive Officer

NAI, Troy, MI, USA, a global leader in the engineering and manufacturing of advanced high-performance interconnect solutions for mission-critical industrial technology, medical and telecommunications applications, recently announced it has acquired KSM Electronics. This acquisition delivers new aerospace and defense capabilities and certifications to NAI, while also strengthening NAI's position as a leading interconnect solutions provider.

Based in Fort Lauderdale, FL, USA, KSM Electronics is among the nation's leading producers of custom cable and wire harness assemblies and electromechanical/box builds. NAI also appointed Brian Strauss as Chief Executive Officer. He brings over 30 years of experience in global manufacturing and process industries and will focus on driving organic growth, while continuing to assess strategic acquisitions. Strauss most recently served as President/CEO of Associated Materials, which serves the new construction markets.

www.nai-group.com



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Europacable Welcomes EU Action Plan for Grids; Sustainable Technology to Connect Europe

Europacable welcomes the European Commission's EU Action Plan for Grids published recently as it underlines the strategic importance of power networks. The European cable manufacturers stand ready to deliver a sustainable and electrified future for Europe. Europacable members are committed to invest even more if necessary. To make these investments viable, three aspects should be accounted for: Fair prices, fair market access and

factoring in sustainable performance. In doing so, Europe will secure future competitiveness of strategic net-zero European grid technology excellence. www.europacable.eu



Belden to supply cable solution to sporting events

Belden Inc. announced a continued partnership with one of the world's premier broadcasting organizations to provide connectivity and data infrastructure for one of the most prestigious and anticipated globally recognized sporting events in 2024, 2026 and 2028.

Belden's infrastructure will enable 350,000 hours of coverage from 40 different competition sites over the course of 19 days beginning July 2024. With this new partnership agreement, Belden will supply broadcast cable and end-to-end connectivity solutions and has committed to support the two subsequent

internationally recognized sporting events until summer of 2028.

www.belden.com

Dividend Report...

- **Carlisle Companies Inc.**, Scottsdale, AZ, USA, declared a dividend of US\$0.85/share, payable Dec. 1, 2023, to holders of record on Nov. 15, 2023. www.carlisle.com
- **Encore Wire Corp.**, McKinney, TX, USA, declared a US\$0.02/share dividend, payable Jan. 19, 2024, to holders of record on Jan. 5, 2024. www.encorewire.com
- **Lear Corp.**, Southfield, MI, USA, has declared a quarterly cash dividend of US\$0.77/share, payable on Dec. 26, 2023, to holders of record at the close of business on Dec. 6, 2023. www.lear.com
- **Wesco International**, Pittsburgh, PA, USA, declared a US\$0.375/share dividend, payable Dec. 29, 2023 to holders of record on Dec. 15, 2023. investors.wesco.com

Notebook

Prysmian to Launch FlexRibbon™ 2.0 mm Cables in 2024

Prysmian Group reports new 16-fiber single-mode and multi-mode FlexRibbon™ 2.0 mm cables available in North America beginning Q1 2024.

Responding to requests by data center designers, Prysmian has engineered a 16-fiber single-mode and multi-mode FlexRibbon, 2.0 mm cable that aligns with all TIA-EIA colors for each fiber, mitigating the need to use different unaligned fiber counts to make up those assemblies and trunks.

www.prysmiangroup.com

Nexans to Supply HV Cables for Transmission Link in Scottish Highlands

Nexans has been selected by **SSEN Transmission** to supply and install the high-voltage cables that will provide a transmission link from Orkney to Dounreay in the Scottish Highlands. A capacity reservation agreement has been signed between both parties, and Nexans has committed to reserve manufacturing and installation capacity for a significant contract, which will be signed in 2024.

www.nexans.com



AMI Cables Event in Germany

AMI's *Cables* event has been running for 24 years and has established itself as a leading event for the wire and cable supply chain. Join the next edition from March 5 to 7, 2024, at the **Hilton Düsseldorf** in Düsseldorf, Germany.



Cables is an essential platform for the industry to understand and discuss the latest trends, developments and innovations, allowing participants to stay competitive and discover new business opportunities. The agenda presentations explore end-use applications, innovations, testing and processes.

www.ami.ltd/join-cables

WHMA Global Leadership Summit: Workshop on Strategic Practices

Neil Shah, Senior Technical Director at **alliantgroup**, a tax and business consultancy, will present the technical education workshop, "Strategic Practices for Success: Outpacing Competitors, Optimizing Bids and Nurturing Top Talent," on February 13, 2024, from 3 to 5 PM, at Wiring Harness Manufacturer's Association's *WHMA Annual Global Leadership Summit* being held in Myrtle Beach, SC, USA. To find additional information or to register, visit: annualconference.whma.org

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IWMA Industry Networking Lunch 2024

Meet International **Wire Manufacturers Association (IWMA)** members for a networking drinks reception followed by a three-course lunch with guest speakers, at the IWMA Industry Networking Lunch, being held at **Delta Hotels by Marriott Manchester Airport** on Wednesday February 21, 2024.
www.iwma.org

Premiere Staging of wire Mexico 2024 is Fully Booked

wire Mexico 2024, **Messe Düsseldorf's** new satellite event is fully booked: 50 exhibitors from 12 countries will showcase their innovations on 579 m² of exhibit space. From Jan. 30, 2024 to Feb. 1, 2024, *wire Mexico* will be held as a special pavilion at *Expo Manufactura* at the **CINTERMEX Centro Internacional de Negocios Monterrey**.

Expo Manufactura has been held annually in Mexico since 1996 and is managed by the international organizer **Tarsus Mexico**.

Mexico's role in the wire and cable industry is growing significantly, making it a crucial market for expansion. The demand for these products is on the rise, particularly in sectors like automotive, electronics and energy. As Mexico sees increased investment, planning and new construction, the need for cables and wires, is vital.
www.wire-mexico.com

EVENTS

January 30, 2024 – February 1, 2024

wire Mexico 2024
Monterrey, Mexico
www.wire-mexico.com
www.mdna.com

February 13 – 15, 2024

2024 WHMA Annual Global Leadership Summit, Myrtle Beach, SC, USA
annualconference.whma.org

February 21, 2024

IWMA Industry Networking Lunch 2024
Cheshire, UK
www.wma.org

April 6, 2024

WCMA Distinguished Career Awards Dinner
Hartford, CT, USA
www.wcmainc.org

April 15 – 19, 2024

wire 2024, Düsseldorf, Germany
www.wire-tradefair.com
www.mdna.com

May 14 – 16, 2024

EWPT 2024
Milwaukee, WI, USA
www.electricalwireshow.com

June 11 – 12, 2024

WAI Operations Summit & Wire Expo 2024
Montville, CT, USA
www.wirenet.org

October 14 – 17, 2024

2024 IWCS Cable & Connectivity Industry Forum
Providence, RI, USA
www.iwcs.org

November 27 – 29, 2024

wire India 2024
Mumbai, India
www.wire-india.com
www.mdna.com

September 17 – 19, 2025

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